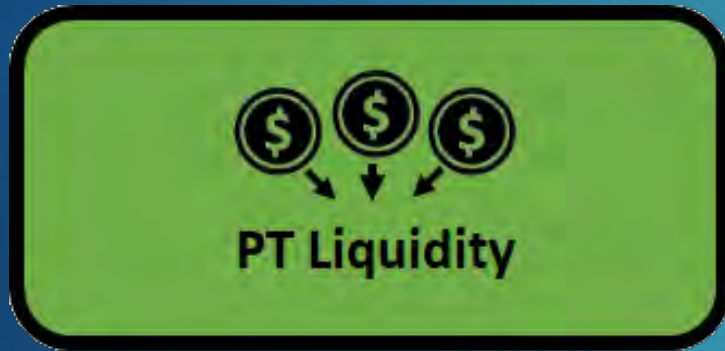




# Pivotal Technologies



Project

# PT Liquidity

Tokenized Trade Finance Platform



# Summary

- ▶ Pivotal Technologies is building a Token based Trade Finance Platform
- ▶ Deals will be Tokenized
- ▶ Liquidity and Market Access will be increased
- ▶ Our mission is to be a market mover in this area
- ▶ Pivotal is uniquely qualified to take this platform to the market





The Problem:

# High financing cost and limited liquidity access for trade finance



**US\$10  
trillion**

Global trade finance  
constitutes  
a market of over US\$ 10  
trillion annually

**Limited  
Liquidity**

US\$1.5 trillion estimated  
global trade finance  
gap per annum

**High  
Financing  
cost**

Corporates face a great  
hurdle in accessing affordable  
trade financing

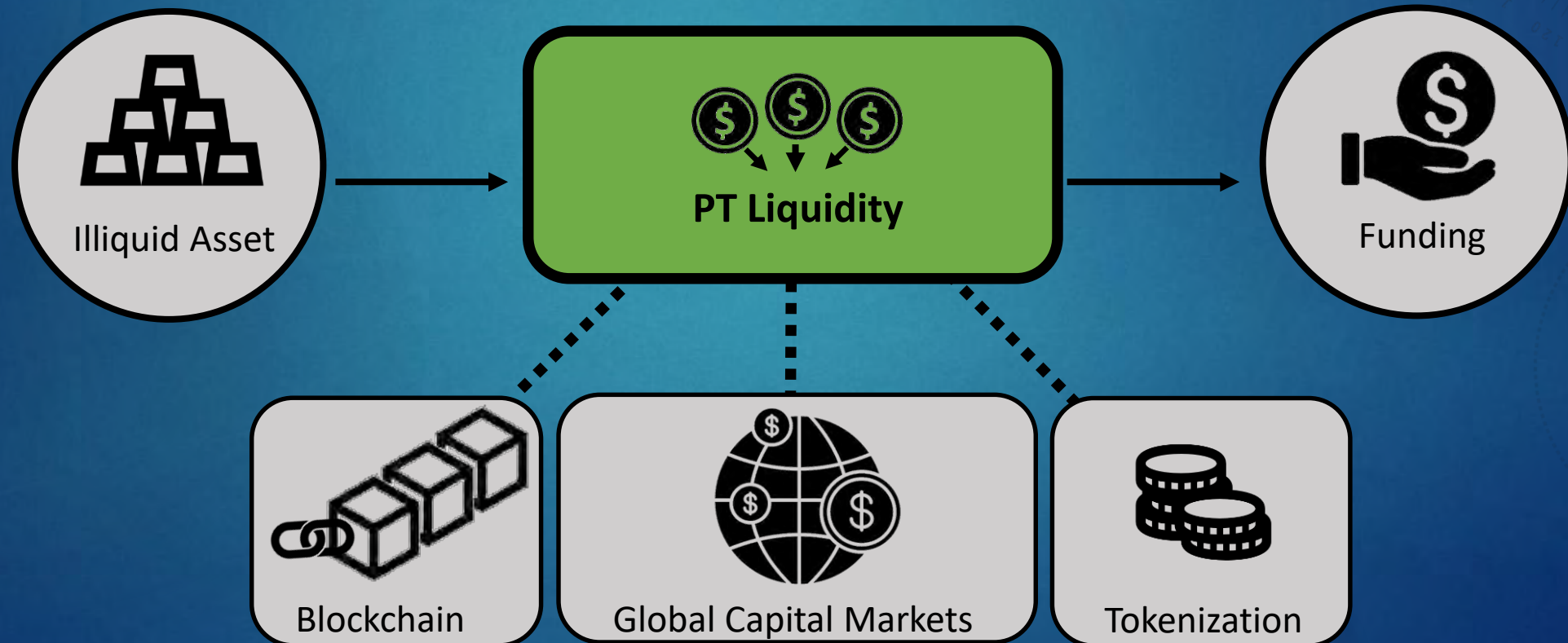


Our Solution:

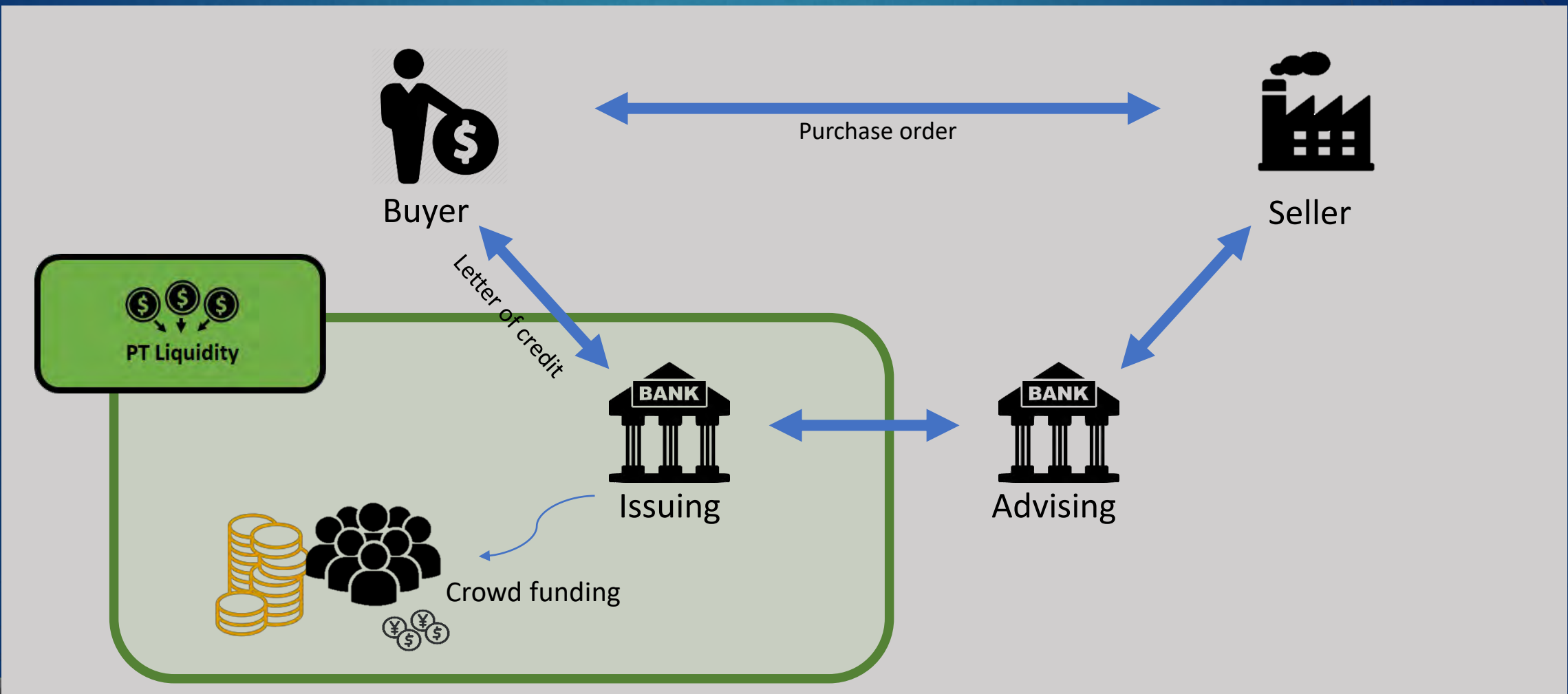
# Liquefy , Tokenize, Securitizize

Provide access to Illiquid asset

Liquefying Illiquid asset

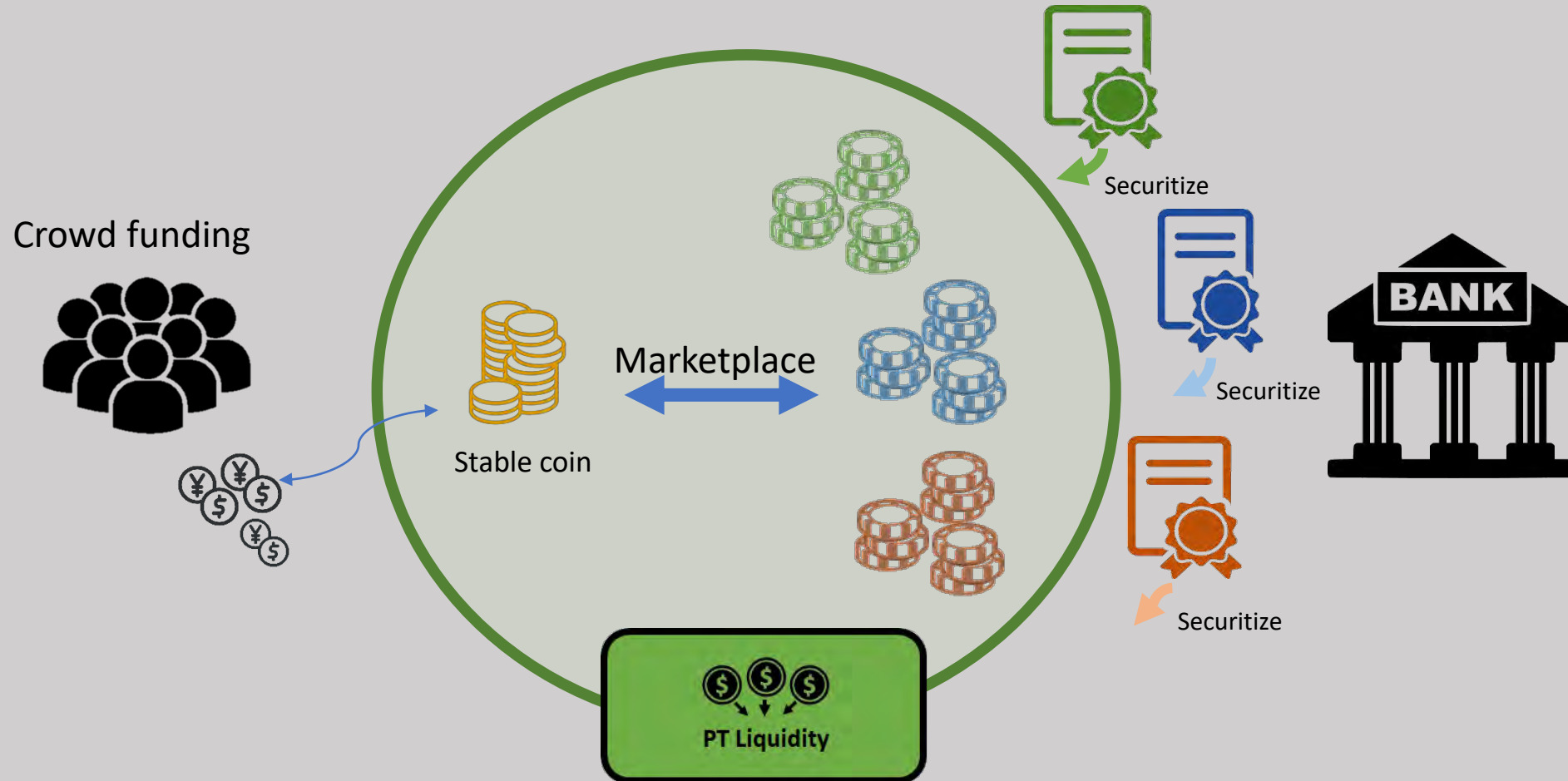


# Business Model: Letter of Credit



Business Model:

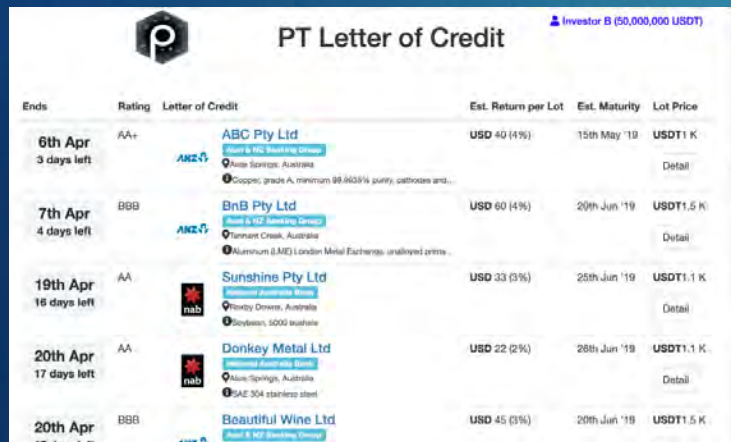
# Liquefy, Tokenize and Securitiz





# Screenshots: Funding Process

Listing



Ends	Rating	Letter of Credit	Est. Return per Lot	Est. Maturity	Lot Price
6th Apr 3 days left	AA+	<b>ABC Pty Ltd</b> ANZ Steel & HC Rolling Group Copper, grade A, minimum 99.9935% purity, cathodes and...	USD 40 (4%)	15th May '19	USD1.1 K
7th Apr 4 days left	BBB	<b>BnB Pty Ltd</b> ANZ Steel & HC Rolling Group Hoppers Creek, Australia Munroton (BME) London Metal Exchange, unalloyed prime...	USD 60 (4%)	20th Jun '19	USD1.5 K
19th Apr 16 days left	AA	<b>Sunshine Pty Ltd</b> nab Goldfield Australia Mine Newby Downs, Australia Styeburn, 5000 oz/oz	USD 33 (3%)	25th Jun '19	USD1.1 K
20th Apr 17 days left	AA	<b>Donkey Metal Ltd</b> nab Ironwood Australia Spine Alice Springs, Australia SAE 304 stainless steel	USD 22 (2%)	28th Jun '19	USD1.1 K
20th Apr 17 days left	BBB	<b>Beautiful Wine Ltd</b> ANZ Steel & HC Rolling Group	USD 45 (3%)	20th Jun '19	USD1.5 K

1. Select a LC to fund

Details



**ABC Pty Ltd**  
ANZ  
Steel & HC Rolling Group  
Alice Springs, Australia

**Total Amount** Est. Return per Lot Est. Maturity  
USD 10 M USD 40 (4%) 15th May '19

Copper, grade A, minimum 99.9935% purity, cathodes and wire bar shapes. Document to be presented within 10 days after the date of shipment but within the validity of the credit. All banking charges outside the country of insurance of this credit are for account of beneficiary.

Please adding your confirmation if requested by the beneficiary.

This documentary credit is subject UCP no 500 ICC Paris.

Beneficiary: Lotus Industrial Co. CPO Box 9851 Seoul Korea Amount: USD 80,000 Validity: 10 April 2019 Available with you at sight against presentation of the following documents: - commercial invoice 6 copies - packing list 4 copies - full set bill of lading market notify Mr. M.

**Raised USD 5,120,000**  
Rating: AA+  
51.2% of total

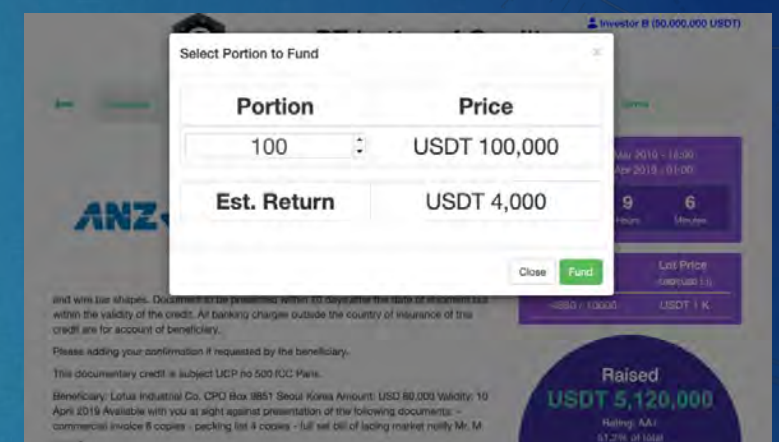
Fund Start: 30 Mar 2019 - 18:00  
Fund Ends: 06 Apr 2019 - 01:00

5 Days 9 Hours 6 Minutes

Portion (Remaining/Total) Lot Price (USD/USD 1:1)  
4880 / 10000 USD1.1 K

2. Study the LC terms & condition

Invest



Select Portion to Fund

Portion	Price
100	USD1 100,000

Est. Return	USD1 4,000
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Close Fund

**Raised USD 5,120,000**  
Rating: AA+  
51.2% of total

3. Invest by Token





# Video: Funding Process

Ends	Rating	Letter of Credit	Est. Return per Lot	Est. Maturity	Lot Price
6th Apr 3 days left	AA+	<b>ABC Pty Ltd</b> ANZ Aust & NZ Banking Group Alice Springs, Australia Copper, grade A, minimum 99.9935% purity, cathodes and...	USD 40 (4%)	15th May '19	USDT1 K <a href="#">Detail</a>
7th Apr 4 days left	BBB	<b>BnB Pty Ltd</b> ANZ Aust & NZ Banking Group Tennant Creek, Australia Aluminum (LME) London Metal Exchange, unalloyed prima...	USD 60 (4%)	20th Jun '19	USDT1.5 K <a href="#">Detail</a>
19th Apr 16 days left	AA	<b>Sunshine Pty Ltd</b> nab National Australia Bank Roxby Downs, Australia Soybean, 5000 bushels	USD 33 (3%)	25th Jun '19	USDT1.1 K <a href="#">Detail</a>
20th Apr 17 days left	AA	<b>Donkey Metal Ltd</b> nab National Australia Bank Alice Springs, Australia SAE 304 stainless steel	USD 22 (2%)	26th Jun '19	USDT1.1 K <a href="#">Detail</a>



# Thank You

